

Howard Medical Member Story

Howard Medical has been in business since March 1978, starting in Ross Litton's one bedroom apartment in Lincoln Park. Howard Medical moved in 1982 to 427 W Erie which at that time was an eight-story warehouse 4 blocks from Chicago's Cabrini Greens where they rented the foyer for \$100/month.

In 1989, Howard Medical moved to their current location on Elston Ave once rumored to be Al Capone's garage.

Ross's son, Mark, grew up with the family business. From packaging medical supplies on the weekends growing up, making the deliveries in high school, to having summer internships in sales and marketing while in college, Mark learned the business from the bottom up.

In 2016, Mark Litton succeeded his father as owner and president of Howard Medical.

Currently, Howard Medical has 8 employees. In his new role, Mark worked on implementing a new ERP system and streamlining operations in 2016. His 2017 goals are to continue to improve their ecommerce website, along with cultivating a sales force focused on creating value for their current and soon-to-be clients.

Mark loves the location that Howard Medical is in because of the great access to the 90/94 highway enabling them to serve all of Chicago. When asked about his favorite lunch spot, Mark didn't hesitate to tell us that Stanley's Market is his go-to. "Stanley's Market has the best deli sandwich deal in Chicago-make your own for \$5.

Howard Medical is an established company with a start-up mentality that will push them to be THE Chicago Medical Supplier. Howard Medical is known as the supplier of all things vital to the medical and healthcare industry, and additionally for their mobility equipment rentals & repairs.

North Branch Works is happy to have Howard Medical as a continuous member and neighbor over the years in the North Branch Industrial Corridor. For more information, check out the [website](#) or [Facebook](#) page.

